# Guild at Glance

South Vancouver Island Potters' Guild meets the 2nd Monday of the month at 4733 West Saanich Road, Victoria

April 1, 2011

www.victoriapotters.ca

Volume 12, Issue 8



The first in a series of talks about "What I learned last year" was presented by Mavis M. and Helen P. at our meeting March 14<sup>th</sup>. They treated us to a very polished presentation about a class they attended at Metchosin International Summer School of the Arts (MISSA) in July 2010.



Mavis and Helen took the glazing course with John Britt. John is the author of "The Complete Guide to High-Fire Glazes; Glazing & Firing at Cone 10", a book we have in the guild library. He also contributed to many ceramic magazines.

The next Guild Meeting is Monday May 9th 7:30 PM at Saint Michael's Hall

Don't Forget the Raffle!



As an instructor, John seems to be charming, funny and persuasive. How else can one explain, that he easily convinced his students (and has them pay! for it) to make **120** cone 10, **40** cone 6, **40** cone 05 and **100** extra test tiles in light and dark clay in preparation for the course? The course itself sounded like an upper level science class, which required motivation, determination, courage, and a dose of good luck to succeed.

Mavis and Helen admitted that there were surprises of the good and bad kind, but that they also took home a treasure of new experiences and plenty of successful samples and glaze recipes. The course hand out will also be helpful in remembering the secrets of glazing from making the test tiles, to the structure of glazes, mixing and firing and keeping good records.

Thank you, Helen and Mavis for a most informative presentation!

Incidentally, when I checked the computer later, there was an article by John Britt about "Roadside Glazes" in the Ceramics Art Daily (http://ceramicartsdaily.org/). He suggests to experiment with rocks found by the roadside. It involves crushing and bisquing the rocks before eventually supplementing them with store bought materials.

Sounds interesting! Write up by Heidi

### ... also at March's meeting

The sale committee has allocated spaces for SVIPG's show & sale – by means of a random draw - presenting the results at the last meeting. Everyone in the show got the environment (in vs outside) and size they requested. For information contact the committee chair, Joan K. at:

joan@joankaganpottery.com



## 2011 Clay Connects Show & Sale Space Allocations Announced

Clay Connects South Vancouver Island Potters' Guild Annual Show & Sale

**Saturday, June 18** 10:00 am – 3:30 pm

NEW LOCATION Right next to the Moss Street Market

Inside the Garry Oak Room and outside on the grounds of the Fairfield Gonzales Community Place, Thurlow Road

39 Guild members will display and sell clay art and pots of all sizes, shapes, colours & prices

From the completely necessary to the utterly ornamental

Contact Joan K. to volunteer to help joan@joankaganpottery.com

### Cathi Jefferson Workshop – a Resounding Success!

Cathi Jefferson's workshop (hosted by SVIPG April  $1^{st} - 2^{nd}$ ) provided both the thought provoking and the practical. We were invited into a conversation, reflective, questioning and sometimes animated but always engaging. The atmosphere was respectful and relaxed.

Cathi is a master potter. Her passion and dedication to her work is evident and energizing to all around her. Cathi is a gifted storyteller. Each story entertaining and relevant. Cathi would often turn to the pages of her journal to find the perfect quote or poem to emphasize her point. Through these means, she invited each of us to think more deeply about our art.

On Friday evening she threw one shape after another, altering the form and discussing the artistic and functional value of each step in the process. She threw yunomis (square and triangular shaped), a mug, latte cup and saucer, large and small jug, lidded garlic pot, teapot and finished off with a large bowl (6 pounds of clay) thrown upside down.

Saturday was fast paced and varied. Cathi started with a slideshow highlighting her personal history, her influences and experiences. In her work she strives to celebrate nature; to capture the forms, the play of light on varied surfaces and explore a pallet of earthtones. Following the slideshow, Cathi finished each piece she had made the evening before. She talked about practical considerations when forming and placing handles, the curve of the bottom, consideration of negative space and proportion and much more. The workshop ended with a showing of Saltglazing DVD, produced by Cathi's husband and featuring her in her studio.

It was a remarkable conversation and a superb workshop.

#### Nancy A

Your 2010 -2011 Executive		
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Nancy Wall



### Guild : Glance

... is the newsletter for the South Vancouver Island Potters Guild.

It is published monthly, September through June, and is available on line at: <a href="https://www.victoriapotters.ca">www.victoriapotters.ca</a>

Articles and items of interest to members are welcome and will be included as space permits.

Items for inclusion are best emailed to the editor, Louise P, at: eartharts@me.com

### What Is My Work Worth?

### An invitation to discuss the ever-present issue of pricing

As Spring approaches so does a season of shows and sales – We are currently planning our own show and sale for early June. In order to sell work it must be priced ... and ... pricing invariably leads to anxiety. Are my prices too high? Too low? Is this piece priceless? Is it worth selling at all?

It continues to be the policy of the South Island Potters' Guild to encourage individuals to price their own work – it is simply not the Guild's business to set prices. But this does little to help members make pricing decisions if they're new to selling, new to this area, substantively changing their work, have kept the same prices for the same work for decades or who are wondering if the recent economic downturn should be reflected in what they charge (*I'm thinking most of us fit at least one of these categories – Ed.*).

The one thing that can make these decisions easier is information. The Guild's April program explains and encourages critique and will offer a framework for evaluation (by the maker themself or a group of colleagues) providing information about the quality, intention and impact of a piece of work.

Another kind of information is 'factual' – the equation used by some to factor the materials, time and energy used to create a piece into the price charged for that piece. These equations vary slightly in what is considered and how factors are weighted, but all intend to come to a justifiable 'cost' for each piece. One clear explanation of this can be found at <a href="http://en.allexperts.com/q/Pottery-2316/2010/7/Pricing-Pottery.htm">http://en.allexperts.com/q/Pottery-2316/2010/7/Pricing-Pottery.htm</a>

A third source of information can be thought of as 'relational' – because it focusses on the price you ask for your work in comparison to what others are charging. This makes sense given that most sales involve more than one person who works

Item	Plain	Fancy
Mug Median	\$15	\$22
Range	\$5 - \$22	\$7 - \$28
# Potters Responding	19	15
Teapot Median	\$61	\$113
Range	\$35 - \$110	\$53 - \$250
# Potters Responding	11	13
Dinner Plate Median	\$26	\$31
Range	\$16 – 36	\$20 - \$150
# Potters Responding	15	16
Salad / Sm Plate Median	\$18	\$24
Range	\$9 - \$26	\$15 - \$33
# Potters Responding	13	15
Lg Platter Median	\$48	\$98
Range	\$30 - \$125	\$40 - \$600
# Potters Responding	15	19
Sm Bowl Median	\$15	\$24
Range	\$8 - \$24	\$12 - \$52
# Potters Responding	18	15
Sm Serving Bowl Median	\$20	\$38
Range	\$14 - \$50	\$14 - \$75
# Potters Responding	18	17
Lgg Vase Serving Bowl Median	\$40	\$60
Range	\$24 - \$95	\$35 - \$250
# Potters Responding	17	18
Sm Pitcher Median	\$22	\$32
Range	\$12 - \$45	\$18 - \$65
# Potters Responding	12	13
Lg Pitcher Median	\$41	\$52
Range	\$24 - 95	\$28 - \$80
# Potters Responding	11	12
Sm Jar Median	\$24	\$35
Range	\$8 - \$40	\$12 - \$138
# Potters Responding	9	11
Lg Jar Median	\$60	\$83
Range	\$18 - \$80	\$24 - \$200
# Potters Responding	9	12
Sm Vase Median	\$19	\$31
Range	\$4 - \$50	\$15 - \$200
# Potters Responding	17	20
Lg Vase Median	\$62	\$120
Range	\$15 - \$150	\$30 - \$1000
# Potters Responding	6	19

with clay, with the result that potential customers can easily 'comparison shop'. The philosophy and logic of this kind of information is available through discussion threads online, such as <a href="http://www.potters.org/subject46174.htm/">http://www.potters.org/subject46174.htm/</a> and by talking to other people – for example at Guild meetings (that was a hint – Ed.).

Recognizing the utility of comparing your work and prices to another's is one thing, getting detailed pricing information before you're in a sale is another.

Tobias T has kindly shared just such information with us by forwarding the results of a survey conducted by the Oregon Potters Association, initially reported in their newsletter in February 2011.

The purpose of putting this in the newsletter is to inform guild members – not to suggest that the prices in Oregon are somehow 'right' and should be adopted here. The intent is that you think and talk about this.

The prices quoted are in US dollars, but exchange is so close as not to really matter.

As a retired academic and a statistician, the editor feels that these data are valid and decent approximations for use here – its current (within 12 months), the sample is a reasonable size (31 individuals), the locale is similar. The median is reported because it is a better estimator of the mid-range than the average. If any of you want the math as to why, talk to me.

'Plain' is defined as smaller &/or undecorated. 'Fancy' is defined as larger, decorated &/or complicated.

continued on Page 5

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So ... What do you think? How do you price your work? Are the folks in Oregon on track for pricing here on the South Island? Let us know – email me at <a href="mailto:eartharts@me.com">eartharts@me.com</a> All responses will be collated and circulated prior to the May Guild meeting (named or anonymous – your choice). Louise Parsons

#### **GUILD MEMBERS' WEBSITES**

Ann Coleman	www.anncoleman.ca
Sandra Dolph	<u>www.sandradolph.com</u>
Cindy Gibson	www.gobc.ca/cindygibson
Joan Kagan	. www.joankaganpottery.com
Louise Parsons	<u>www.eartharts.ca</u>
Ann Semple	www.clayfootcrockery.com
Nancy Wall	www.gobc.ca/nancywall
Susan Whitham	www.mirasolstudio.com

If any other member has a website let the editor know so we can add it to this list.

### **SOUPER BOWLS OF HOPE**

Souper Bowls of Hope XIV will be held in the fall of this year at the Fairmont Empress Hotel. Through the sale of bowls and other pottery items, the Youth Empowerment Society is able to continue to provide programs to youth-at-risk so they can get the help they need to change to a healthy lifestyle, reconcile with parents, etc. and look forward to a better future.

So if you have extra pots or other items in your studio (even seconds are welcome) please bring them to the next meeting or phone Helen Hughes at (250) 361-1291 or email <a href="https://hub.new.ca.nih.gov/hub.new.ca.nih.g

A tax receipt will be issued to you for your valued contribution.

Your assistance is

VERY MUCH appreciated!!



Helen

### Delta Potters' June Workshop with Jim Ertzkorn



First Session June 13 to 17, 2011 Second session June 20 to 24, 2011

Cost: \$275.00 for Monday to Friday workshop. To enroll contact: Molly at <a href="mailto:mmagid@shaw.ca">mmagid@shaw.ca</a> or by phone at 1-604-814-0111



## Fairfield Artist's Studio Tour

Saturday April 30<sup>th</sup>
Sunday May 1<sup>st</sup>
from 11 am to 4 pm.



Almost 50 artists open their studios to the public, to meet, to talk about their art, sometimes to demonstrate the processes. The tour provides a stimulating context for the public to discover the rich variety of work being produced by accomplished local artists in the intimate setting of their working studios.

There are painters in many styles and media, digital artists, potters, glass artists, photographers, textile artists, jewellers, and sculptors all over Fairfield. All the artists will welcome you free of charge during this tenth tour weekend, many will serve refreshments. Several of the artists show together in community locations that have generously opened their doors.

More information and a tour map can be found at:

http://www.fairfieldartistsstudiotour.com/misc/map\_2011.pdf

## The Gordon Head Studio Tour Sat, April 30 & Sun, May 1 11a.m.-4p.m.

Sixteen Gordon Head artists invite you to come visit them in their own studios and see where they work their magic!

Art forms include: pastel, oil, watercolour, and acrylic paintings, fibre art, stone and wood sculpture, fused glass, pottery and children's book illustrations

Brochures with maps are available at Gordon Head Recreation Centre and local businesses.



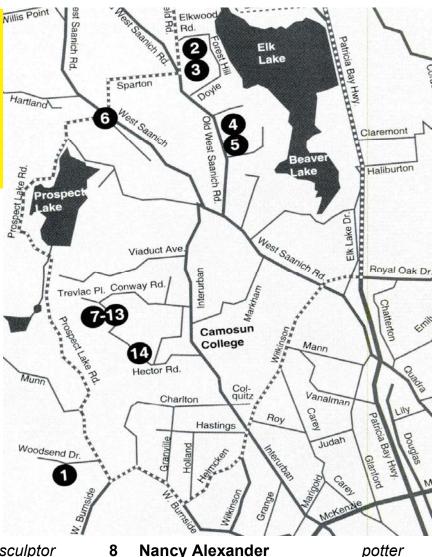
for more information go to <a href="http://www.gobc.ca/events?eventID=20434&startDate=2011-04-30">http://www.gobc.ca/events?eventID=20434&startDate=2011-04-30</a> or call Alison at 250- 721-3118



### Look for the

## Yellow

signs ...



1	Heidi Roemer	sculptoi
	1717 Woodslend Pl.	·
	1717 Woodsicha 11.	

- **2 Audrey Van Eerden** sculptor 6535 Forest Hill Rd.
- 3 Linda Anne Baker photographer shows at 6535 Forest Hill Rd.
- **4 Faro Annie Sullivan** potter 5321 Old West Saanich Rd.
- **Madelin Emery** potter shows at 5321 Old West Saanich Rd.
- **6 Krystyna Jervis** painter 5374 West Saanich Rd.
- **7 Joy Finlay** potter 270 Treviac Pl.

8	Nancy Alexander	
	shows at 270 Treviac Pl.	

Pamela Truscott-White potter shows at 270 Treviac Pl.

- **10 Louise Parsons** potter shows at 270 Treviac Pl.
- **11 Belle Leon** potter shows at 270 Treviac Pl.
- **12 Rosemary Neering** potter shows at 270 Treviac Pl.
- **13 Don Haug** potter shows at 270 Treviac Pl.
- **14 Linda Vigliotti** potter 345 Hector Rd. SUNDAY ONLY



### Victoria Clay Art

654 Burnside Road W. Victoria BC V8Z 1M8 250 384-3831

As of June 1st, 2009 VICTORIA CLAY ART Will be in its new location at:

#### 654 Burnside Road West

Please visit our new store where we Will continue to offer:

- A wide variety of Clay
- Glazes
- Pottery and sculpting tools
- Kiln and wheel sales/service
- Kiln firing
- Chemicals, and
- Other art supplies.

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Quarter page ad (3 ½" x 4 ¾"): \$20 per issue or \$150 for 10 issues

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contact editor at: eartharts@me.com

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